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INCOTERMS

● Seller risk costs
● Buyer risk costs

INCOTERMS 2010	SIGLAS	Packaging and verification (Control, Quality, Size, Weight, etc.).	Load (Truck, wagon) Container Filling in Factory or Warehouse.	Inland Transport Factory to Port, Airport to Terminal, containers, Groupage, etc.	Export Customs Formalities	Costs Handling, Merchandise Port, Airport, TIR Terminal, Term Groupage, Container, Alm. Border.	Main Transport	Merchandise Insurance, Insurance Transport..	Handling cost Port, Airport, TIR Terminal, Term. Groupage, Container, Alm. Border.	Import Customs Formalities	Inland Transport Port, Airport, TIR Terminal, Container a Factory-Warehouse.	Reception or download Factory, Warehouse.	Transport mode M: Maritime T: Terrestrial P: Versatile.
Ex Works En Fábrica	EXW	●	●	●	●	●	●	●	●	●	●	●	P
Free Carrier-named place Franco transportista (Lugar convenido)	FCA	●	●	●	●	●	●	●	●	●	●	●	P
Free Alongside Ship (Named port of shipment) Franco al costado del buque	FAS	●	●	●	●	●	●	●	●	●	●	●	M
Free On Board (Named port of shipment) Franco a bordo (Puerto de carga convenido)	FOB	●	●	●	●	●	●	●	●	●	●	●	M
Cost and Freight (Named port of destination) Coste y Flete (Puerto de destino convenido)	CFR	●	●	●	●	●	●	●	●	●	●	●	M
Cost Insurance and Freight (Named port of destination) Coste, Seguro y Flete (Puerto de destino convenido)	CIF	●	●	●	●	●	●	●	●	●	●	●	M
Carriage Paid to (Named port of destination) Transporte pagado hasta (Lugar de destino convenido)	CPT	●	●	●	●	●	●	●	●	●	●	●	P
Carriage and Insurance Paid to (Named place of destination) Transporte y Seguro pagados hasta (Lugar de destino convenido)	CIP	●	●	●	●	●	●	●	●	●	●	●	P
Delivery at Terminal (Named place) Entregado en Terminal (Lugar convenido)	DAT	●	●	●	●	●	●	●	●	●	●	●	P
Delivery at Place (Named of place) Entregado en lugar (Lugar convenido)	DAP	●	●	●	●	●	●	●	●	●	●	●	P
Delivery Duty Paid (Named port of destination) Entregado Derechos Pagados (Lugar de destino convenido)	DDP	●	●	●	●	●	●	●	●	●	●	●	P